



**rTown:** a project in the Innovate UK SBRI competition, "Re-Imagining the High Street"

# Town centre business survey

#### Analysis of free text into categories

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#### **General Notes**

The two separate data collection methods resulted in 42 paper responses and 19 web responses; a total of 61 responses.

The surveys were announced, made available online, and distributed on 5th August 2014 and were collected, mailed and submitted between 8<sup>th</sup> August and 22<sup>nd</sup> September 2014.

The graphical figures do not show responses not amenable to categorisation. In most cases the uncategorised responses are off topic, in a few cases they are notes related to manual input of data.

#### Important Note

In order to avoid misunderstanding of this data it is important to read it alongside the PowerPoint files exported direct from the survey tool. Those files provide the numeric detail which alone can put these analyses of the free text comments into context. For example, where there seems to be a preponderance of negative responses it could be that those are associated with a minority of negative responses amongst an overwhelmingly positive (but uncommented) response to the structured question to which the comments relate.

#### Q 9: What are the positive and negative aspects of having a business located in Ross-on-Wye?

This relates to the User questionnaire Q15.

Answered 56; Skipped, 0. 5 comments categorised as follows:

Poor events focus View all • Edit • Delete	20%	1
Good ambience View all • Edit • Delete	20%	1
Poor ambience View all • Edit • Delete	20%	1
Poor retail mix View all • Edit • Delete	20%	1
Trade declining View all • Edit • Delete	20%	1

## Q12: What one action would in your opinion generally increase regular trade in Ross-on-Wye town centre?

This relates to the User questionnaire Q17.

Answered 49; Skipped, 12, with comments categorised as follows:

Attractions/events View all • Edit • Delete	-	16.33%	8
Fabric View all • Edit • Delete	•	4.08%	2
Parking View all • Edit • Delete		55.10%	27
Property cost View all • Edit • Delete		2.04%	1
Public transport View all • Edit • Delete		6.12%	3
Publicity View all • Edit • Delete		10.20%	5
Retail mix View all • Edit • Delete		14.29%	7
Traffic management View all • Edit • Delete		16.33%	8

# Q13: What one action would in your opinion generally increase tourist trade in Ross-on-Wye town centre?

This relates to the User questionnaire Q17.

Answered 49; Skipped, 12, with comments categorised as follows:

Attractions/events View all • Edit • Delete		23.40%	11
Fabric View all • Edit • Delete	-	10.64%	5
Parking View all • Edit • Delete		34.04%	16
Property cost View all • Edit • Delete	•	4.26%	2
Public transport View all • Edit • Delete		2.13%	1
Publicity View all • Edit • Delete		19.15%	9
Retail mix View all • Edit • Delete		17.02%	8
Traffic management View all • Edit • Delete		23.40%	11

## Q17: Which three motorcycle / car parking places do you and any staff normally try to use?

This relates loosely to the User questionnaire Q9.

Answered 45; Skipped, 16. 19 'on street/ private' comments categorised as follows:

Gloucester Rd View all • Edit • Delete		15.79%	3
N peripheral View all • Edit • Delete		15.79%	3
NE central View all • Edit • Delete		10.53%	2
Opportunist View all • Edit • Delete	•	5.26%	1
Old Gloucester Rd View all • Edit • Delete	•	5.26%	1
Private central View all • Edit • Delete		36.84%	7
<b>S peripheral</b> View all • Edit • Delete		15.79%	3
<b>SW central</b> View all • Edit • Delete	-	10.53%	2

## Q18: What, if any, type of financial or other incentives have you (not product manufacturer / distributor) used previously?

This relates to the User questionnaire Q18.

Answered, 47; Skipped 14.

2 comments categorised as 'Loyalty card' & 'n/a (professional services'.

Q19: Would you consider providing financial or other incentives for customers, together with other traders, that are designed to boost trade? This relates to the User questionnaire Q18.

Answered, 45; Skipped 16. 18 comments categorised as follows:

Corporate decision View all • Edit • Delete	23.08%	3
Existing ART promotion View all • Edit • Delete	7.69%	1
Not applicable? View all • Edit • Delete	23.08%	3
Out of scope View all • Edit • Delete	7.69%	1
Possibly View all • Edit • Delete	23.08%	3
Product, not € View all • Edit • Delete	7.69%	1
Yes View all • Edit • Delete	7.69%	1

#### Q20: What type of financial or other incentives would you consider?

This relates to the User questionnaire Q19.

Answered, 27; Skipped 34. 1 out of scope comment was received.

If collection convenient View all • Edit • Delete		7.69%	3
Keep trade local? View all • Edit • Delete		2.56%	1
Limited use View all • Edit • Delete		5.13%	2
Not liked View all • Edit • Delete		28.21%	11
Not understood View all • Edit • Delete	•	5.13%	2
Possibly View all • Edit • Delete	-	10.26%	4
Use delivery service now View all • Edit • Delete		2.56%	1
Use for non-Ross buying View all • Edit • Delete		15.38%	6
Use in Ross already View all • Edit • Delete		25.64%	10

Q21: Do you, or would you if available on a trial basis, offer? Internet shopping to 'click & despatch' Internet shopping to 'click & collect' Phone / SMS shopping to 'shop & collect' Timed local delivery

This relates to the User questionnaire Q20 – Q23.

Answered, 52; Skipped 9. 13 comments categorised as follows:

"Need to see / try" View all • Edit • Delete	23.08%	3
Already use internet View all • Edit • Delete	23.08%	3
Hold for collect View all • Edit • Delete	7.69%	1
Not applicable View all • Edit • Delete	15.38%	2
Not understood View all • Edit • Delete	23.08%	3
No internet / computer View all • Edit • Delete	23.08%	3

# Q22: Do you, or would you, use a unified town information service to publicise your business, products, services and promotions?

This relates to the User questionnaire Q25.

Answered, 50; Skipped 11. 11 comments categorised as follows:

Corporate decision View all • Edit • Delete		18.18%	2
Existing ART promotion View all • Edit • Delete		18.18%	2
General moan View all • Edit • Delete	-	9.09%	1
Through buying group View all • Edit • Delete	-	9.09%	1
Town guides View all • Edit • Delete	-	9.09%	1
Unsure View all • Edit • Delete		9.09%	1

## Q24: What service do you already use to report problems with aspects of the town?

This relates to the User questionnaire Q28.

Answered, 4; Skipped 58. 4 comments, of which 2 indicated existing informal channels and 2 indicated they had no idea where to report problems – though one claimed to do so!

#### **KPI12: Origin of visitors**

#### Business and user survey results

The 212 responses provides the following data:

	Locals	Visitors	Tourists
No of Post Codes from traders	444	231	375
No of Post Codes from web survey	197	13	2
No of Post Codes from f2f survey	19	4	10
Total No of Post Codes	660	248	387